



# RMDP

Retail Management Development Programme (RMDP), NQF 7
Aimed at middle management complement within the Sector to create a pool of skilled middle managers. The Programme equips delegates with prerequisite skills to become effective managers.

RMDP graduates will also be able to further their learning with a career path into the ILDP.

#### PROGRAMME FOCUS

Develop strategic perspective and acumen to navigate diverse business challenges.

Unleash creativity through innovation

Adapt devise transformative strategies, and to lead their organisations towards sustainable growth in today's dynamic global landscape.

Equips upcoming leaders to drive positive change, elevate business performance, and excel as visionary leaders in the ever-evolving business world.

### **PROGRAMME TIMELINE**

#### **Application period:**

29 September to 15 November 2023

Module 1 -Leadership and Communication Module 2- Economics of Emerging Markets Local Immersion

Module 3-Finance and Accounting Management Module 4- Marketing Management for Retail Africa Immersion

Module 5- Human Resources Management Module 6- Operations Management East & Western Immersion

**Module 7-Strategy and Innovation Lab** 

## **ADMISSION REQUIREMENTS**

- NQF 6 qualification
- Proven middle management experience of at least 3 - 5 years
- <u>Recognition of Prior Learning</u> spaces are available. (10%)

## **LOCATION**

Cape Town and Johannesburg
African Immersion

## TRAVEL POLICY

- Programme travel logistics will be managed by UCT GSB.
- In region travel: Any CPT-based student that requires travel and accommodation will be assessed on a case-by-case basis in consultation with their line manager and the W&R SETA.
- Out of region travel includes airfare, accommodation and meals.





## **RMDP**

#### **PROGRAMME CONTENT**

Programme Launch: 11 March 2024

#### Block 1: Module 1: 12 - 13 March 2024 (face to face)

Discovery Insights Profiling
Effective Communication & Problem Solving for Retail
Emotional Intelligence and delegate for Impact

Local Immersion - Formal vs Informal Retail Economy
ALP and Coaching

#### Module 2: 13 - 15 March 2024 (face to face)

Strategic retail management
Store and merchandise management
Retail customer relationship management

Local Retail Organisation Immersion
ALP and Coaching

#### Block 2: Module 3: 15 - 18 April 2024 (live online)

Strategic financial management

#### Module 4: 15 - 18 May 2024 (live online)

Retail operations, marketing and sales management f

#### Block 3: Module 5: 17 - 20 June 2024 (live online)

Technology and data management in retail

## Module 6: 22 - 23 July 2024 (face to face)

19 - 20 August 2024(live online)

Global retail innovation and digital disruption Final Local Immersions

#### Block 4: Module 7: 23 - 26 September 2024 (live online)

Strategy and Innovation Lab
2 x Case Studies - 25-28 November 2024 and 17-18 February 2025
ALP and Coaching: 21 - 24 October 2024 and 17 March 2025
Final Presentations and Coaching: 18 - 21 March 2025
Graduation celebration: face-to-face 21 March 2025