

## IMPACT INVESTING IN AFRICA: 2018

Time	Monday 12 November	Time	Tuesday 13 November	Time	Wednesday 14 November	Time	Thursday 15 November	Time	Friday 16 November
8:30	Welcome to the course	8:30	Overview of the Day	8:30	Overview of the Day	8:30	Overview of the day	8:00	Travel to Rise
9:00	Why	8:40	Building an impact thesis and theory of change	8:40	Due Diligence Discussion & Best Practices	8:40	Building strategies with clients	8:30	Innovative financing & outcomes Based Funding
				9:30	Risk / Return / Impact				
10:00	Tea Break	11:10	Tea Break	11:00	Tea Break	9:30	Tea Break	10:00	Tea Break
10:30	Definitions	11:40	Deal sourcing & pre-due diligence	11:30	Building a Portfolio	9:45	Building strategies within financial institutions	10:30	Emerging technologies and the future of impact finance
11:30	Global Landscape					10:45	Short Break		
			11:00	Building Strategies within development institutions					
13:00	Lunch break	12:40	Lunch break –Group work time – building an impact thesis & measurement & pre-due diligence	13:00	Lunch break + Group time to continue to develop portfolio	12:00	Lunch break + Group Time - finalize and prep group presentations	12:00	Lunch with Entrepreneurs
14:00	Myths & realities	13:45	Investor & Investee discussions: Direct Debt Deal	14:30	Impact portfolio management	13:30	Fund Creation: Lessons learned and pitfalls	13:00	Presentations prep time
15:00	Themes of Impact and asset classes	15:15	Short Break			15:00	Group time with impact investors	13:30	Presentations – 7x6 + 3
16:30	Group Time - Picking their theme & picking strategy within the theme	15:30	Investor & Investee discussions: Direct Equity Deal	15:30	Tea Break - Group time	15:00	Alumni panel – what to do next	15:00	Course Wrap-up
17:00	Wrap-up of day	16:45	Short Break	16:30	Travel to Work & Co	16:30	Intro to Innovative Financing	15:30	Travel Back to GSB
17:30	Group Networking Event at Cape Town Fish Market with guest speaker Mark van Wyk	17:00	Investor + Investee discussions: Fund of Funds	17:00	Evaluations Deals + Funds (Pitch session)	17:15	Wrap-ups and takeaways		
	Goal of day: Understand landscape, language and themes	18:15	Wrap-up of day	18:00	Networking session		Goal of day: Create action plan for next steps		Goal of day: Understand the future of impact finance and emerging technologies
		Goal of day: Learn impact measurement and due diligence best practices		Goal of day: Understand impact portfolio construction and management					